



Secure the Future of the Grid

Director of Governmental & Regulatory Affairs

Remote or Boston, MA / Full-Time

We are a rapidly growing technology company, helping our utility partners around the world lead the energy transition by enabling enhanced grid flexibility, resilience, and security. At LineVision, we provide electric utilities with our patented non-contact sensors to provide the real-time monitoring and predictive analytics needed to secure the future of the grid.

We are looking for a **Director of Governmental & Regulatory Affairs** to play a key role in our organization to advance key policy priorities at the federal, state, and regional levels while providing clear feedback to enhance product and sales strategies.

What will you do?

You will have primary responsibility for understanding and influencing the regulatory, legislative, and policy landscape under which our electric utility customers operate while advocating for changes that will increase the adoption of LineVision's technology.

- Be the voice of LineVision, tracking & summarizing developments, and influencing activities at organizations where regulatory and policy decisions will impact the future of our business including:
 - The Federal Energy Regulatory Commission (FERC)
 - Independent System Operators (ISOs) & Regional Transmission Organizations (RTOs)
 - National Association of Regulatory Utility Commissioners (NARUC)
 - Public Utility Commissions
 - Industry associations and other partners (i.e. Gridwise Alliance, AEE)
- Develop internal and external documents for LineVision and our stakeholders analyzing key provisions of policy, their impact on our business, and our company's position
- Acquire a deep understanding of our clients' business models, their rate case submissions, and how LineVision's products will best align with those models
- Work with the sales team to identify opportunities for LineVision's solutions in specific regions or utility territories which are driven by regulatory incentives or requirements.
- Respond to policy and regulatory docket developments
- Own the relationship with LineVision's lobbyist to support our congressional activity
- Represent LineVision at relevant industry associations including the WATT Coalition
- Provide feedback on forthcoming regulatory changes and work with the product, marketing, and sales teams to improve product offerings and supporting collateral

What do you need to succeed in this role?

- Industry knowledge of the electric Transmission & Distribution market and the applicable energy policies such as the Rate of Return model.
- Experience in developing briefings and summarizing complex policy issues, tracking dockets, and crafting company responses
- Experience with the procedural mechanisms at FERC and ISO/RTOs
- Experience in building outreach programs, managing stakeholder relations
- Demonstrated ability to consistently apply rigorous attention to detail, work ethic, professional integrity, and organizational skills

What does joining LineVision mean for you?

- **Impact.** Your talent, time, and energy will critically impact our success in providing utilities around the world with solutions to increase the flexibility, efficiency and safety of their grids for a cleaner and electrified future
- **Growth.** You'll be representing our company on the federal, congressional, and regional stages and building the foundation for our future growth.
- **Distinction.** You will inspire the future by being part of a team that introduces a fundamentally differentiated solution to utilities that helps solve the challenges they face in updating and increasing the capacity of the current grid system.
- **Ownership.** You hold broad responsibilities with high autonomy in a communicative, collaborative, and fast-paced environment
- **Compensation.** You are vested in a high-potential success story, with competitive compensation, benefits, and comprehensive PTO and leave policies, complemented by stock options in a high-growth company with world-class venture capital backing

Who we are...

- We are a team of dedicated individuals who are passionate about helping to solve the biggest challenges facing today's electric grid
- We believe unlocking transmission capacity is critical to the resilience of our future grid and the ability to integrate renewables at scale
- We value and benefit from the wide-ranging perspectives that come from a diverse and inclusive work environment
- *We are committed to providing:*
 - Situational awareness to help grid operators make informed decisions on the physical position of their conductors that can help to prevent damage and fires
 - Dynamic Line Ratings to increase capacity by up to 40% on existing transmission lines with real-time monitoring while improving reliability & safety
 - Asset health monitoring to improve maintenance strategies by creating a digital twin to determine the true conductor health

LineVision Inc is an EEO/Affirmative Action Employer and does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status, disability, or any other legally protected status.

For more information, visit <http://www.linevisioninc.com>

TO APPLY, please send a resume and cover letter to apply@linevisioninc.com with Director of Governmental & Regulatory Affairs in the subject line.